













Fall Promotion

GEAR UP FOR FALL AND WINTER











Promotion Valid: October 1-29, 2021

As fall activities begin and the weather starts to change, make sure your game plan includes the termite solutions and perimeter products your customers depend on. Stock up and save on BASF's industry-leading termite liquids and baits. Plus, score big savings on Fendona® insecticides to ensure an all-around solid perimeter defense.














GENERAL UNITED STATES

Qualifying Products	Benefits	Case Size	List Price	Promotion Price	Savings(Case)
Industry-Leading Termite Solutions					
 Termidor SC <small>Termiticide/Insecticide</small>		The foundation for superior perimeter pest control	4 x 78 oz	\$ 645.84	\$ 546.00
			2 x 2.5 gal	\$ 1,292.00	\$ 1,100.00
 Termidor HE <small>High-Efficiency Termiticide</small>		Reduce treatment time 50% vs conventional applications*	4 x 79 oz	\$ 786.84	\$ 613.04
			2 x 2.5 gal	\$ 1,565.70	\$ 1,230.00
 Termidor HP II <small>High Precision Termiticide</small>		Reduce treatment time up to 90% vs conventional methods*	2 x 1 gal	\$ 800.00	\$ 745.00
 Termidor 80 WG <small>Termiticide/Insecticide</small>		The termiticide you trust in a convenient WG formulation	6 x 4 x 2.61 oz	\$ 967.79	\$ 845.64
Trelona ATBS <small>Annual Bait Stations</small>		Active protection, annual inspections	16 x 1 stations	\$ 311.04	\$ 264.96
Advance <small>Termite Bait System</small>		The monitoring station termites find faster**	10 x 1 stations	\$ 98.50	\$ 88.50
Perimeter Pro Products					
Fendona CS <small>Controlled Release Insecticide</small>		Optimized for broad coverage and durability	6 x 16 oz	<i>Ask a Vesperis representative for pricing and promotion participation</i>	\$ 30.00
			4 x 120 oz		\$ 144.00
PT Fendona <small>Pressurized Insecticide</small>		Quick knockdown of key pests	12 x 17.5 oz		\$ 18.00

CALIFORNIA ONLY

Qualifying Products	Benefits	Case Size	List Price	Promotion Price	Savings(Case)
Industry-Leading Termite Solutions					
 Termidor SC <small>Termiticide/Insecticide</small>		The foundation for superior perimeter pest control	4 x 78 oz	\$ 659.40	\$ 557.47
			2 x 2.5 gal	\$ 1,319.13	\$ 1,123.10
 Termidor HE <small>High-Efficiency Termiticide</small>		Reduce treatment time 50% vs conventional applications*	4 x 79 oz	\$ 803.36	\$ 625.91
			2 x 2.5 gal	\$ 1,598.58	\$ 1,255.83
 Termidor HP II <small>High Precision Termiticide</small>		Reduce treatment time up to 90% vs conventional methods*	2 x 1 gal	\$ 816.80	\$ 760.60
Trelona ATBS <small>Annual Bait Stations</small>		Active protection, annual inspections	16 x 1 stations	\$ 317.57	\$ 270.52
Advance <small>Termite Bait System</small>		The monitoring station termites find faster**	10 x 1 stations	\$ 98.50	\$ 88.50
Perimeter Pro Products					
Fendona CS <small>Controlled Release Insecticide</small>		Optimized for broad coverage and durability	6 x 16 oz	<i>Ask a Vesperis representative for pricing and promotion participation</i>	\$ 30.00
			4 x 120 oz		\$ 144.00
PT Fendona <small>Pressurized Insecticide</small>		Quick knockdown of key pests	12 x 17.5 oz		\$ 18.00

NEW YORK ONLY

Qualifying Products		Benefits	Case Size	List Price	Promotion Price	Savings(Case)
Industry-Leading Termite Solutions						
Trelona ATBS Annual Bait Stations		Active protection, annual inspections	16 x 1 stations	\$ 311.04	\$ 264.96	\$ 46.08
Advance Termite Bait System		The monitoring station termites find faster*	10 x 1 stations	\$ 98.50	\$ 88.50	\$ 10.00
Phantom Termiticide/Insecticide	 	Highly effective termite and GIC control	4 x 75 oz	<i>Ask a Vesperis representative for pricing and promotion participation</i>		\$ 140.00
Perimeter Pro Products						
Fendona CS Controlled Release Insecticide	    	Optimized for broad coverage and durability	6 x 16 oz	<i>Ask a Vesperis representative for pricing and promotion participation</i>		\$ 30.00
			4 x 120 oz			\$ 144.00
PT Fendona Pressurized Insecticide	   	Quick knockdown of key pests	12 x 17.5 oz			\$ 18.00

*Under most conditions. Time and Motion Study, Arizona, 2014. ** 2012 University of Delaware study of active termites within a one-half meter of both Sentricon system and Trelona ATBS Annual Bait Stations.

Agency Termidor termiticides/insecticides and Trelona ATBS Annual Bait Stations include the additional 2.1% California Mill Tax.

The BASF Fall Promotion applies only to Qualified End-Users (pest management companies, government, and state municipalities). Resellers are excluded. Agency Termidor termiticide/insecticide, Trelona ATBS Annual Bait Stations, and Advance Termite Bait System orders must be purchased from a BASF PCS Authorized Agent and be invoiced between October 1, 2021, and October 29, 2021. For Agency products, End-User will receive payment terms through March 18, 2022. End-User account must be in good credit standing to receive terms. Terms are given at the discretion of the Agents. All Agency Termidor insecticide and PT Fendona pressurized insecticide must be purchased from a BASF PCS Authorized Distributor and invoiced between October 1, 2021, and October 29, 2021. End-User sale price and terms for All Non-Agency Products are determined by the Authorized Distributor. BASF PCS Authorized Distributor participation for Non-Agency Products may vary. All products may not be registered for use in all states. Please check with your distributor, state, or local extension service for details. BASF reserves the right to cancel or modify this program at any time.

Always read and follow label directions. Advance, Fendona, PT, Termidor and the Termidor logo and Trelona are registered trademarks of BASF. Sentricon is a registered trademark of Corteva Agriscience.

© 2021 BASF Corporation. All Rights Reserved. PSS 21-3005.

Hurry, offer ends October 29, 2021.
For more information, visit: pestweb.com/promotions