

GREEN Solutions To Pest Problems



America's Finest™



QUOTING GUIDELINES FOR YOUR CUSTOMER

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For Armadillo

WORK SHEET FOR ESTIMATING ARMADILLO SCRAM APPLICATION

ECOLOGICALLY SOUND COMMERCIAL SOLUTIONS TO PEST PROBLEMS



Total Square Feet
(Width x Length = Feet): _____

Material Cost:
\$.0075 Per Square Ft.
(\$7.50 Per 1000 Sq. Ft) \$ _____

Labor:
Per 1000 Square Feet \$ _____

Total Cost of Labor
And Material: \$ _____

Standard Markup Over
M/I Costs: \$ _____

Service Call Charge: \$ _____

Total Estimate Per
Application: \$ _____

Number of Applications
Per Year _____

Total Annual Estimate: \$ _____

How to price EPIC's Armadillo Scram Professional:

1. Product cost will be approximately \$.0075 per square foot.
\$7.50 per 1000 square feet.
2. Labor/application time, is approx. 10 minutes per 100 sq ft.
3. Service call charges and mileage charges should apply also.

For Mole

WORK SHEET FOR ESTIMATING MOLE SCRAM APPLICATION

ECOLOGICALLY SOUND COMMERCIAL SOLUTIONS TO PEST PROBLEMS



Total Square Feet
(Width x Length = Feet): _____

Material Cost:
\$.0036 Per Square Ft.
(\$3.60 Per 1000 Sq. Ft) \$ _____

Labor:
Per 1000 Square Feet \$ _____

Total Cost of Labor
And Material: \$ _____

Standard Markup Over
M/I Costs: \$ _____

Service Call Charge: \$ _____

Total Estimate Per
Application: \$ _____

Number of Applications
Per Year _____

Total Annual Estimate: \$ _____

How to price EPIC's Mole Scram Professional:

1. Product cost will be approximately \$.0036 per square foot.
\$3.60 per 1000 square feet.
2. Labor/application time, is approx. 10 minutes per 100 sq ft.
3. Service call charges and mileage charges should apply also.

For Vole

WORK SHEET FOR ESTIMATING VOLE SCRAM APPLICATION

ECOLOGICALLY SOUND COMMERCIAL SOLUTIONS TO PEST PROBLEMS



Total Square Feet
(Width x Length = Feet): _____

Material Cost:
\$.0075 Per Square Ft.
(\$7.50 Per 1000 Sq. Ft) \$ _____

Labor:
Per 1000 Square Feet \$ _____

Total Cost of Labor
And Material: \$ _____

Standard Markup Over
M/I Costs: \$ _____

Service Call Charge: \$ _____

Total Estimate Per
Application: \$ _____

Number of Applications
Per Year _____

Total Annual Estimate: \$ _____

How to price EPIC's Vole Scram Professional:

1. Product cost will be approximately \$.0075 per square foot.
\$7.50 per 1000 square feet.
2. Labor/application time, is approx. 10 minutes per 100 sq ft.
3. Service call charges and mileage charges should apply also.

For Deer

WORK SHEET FOR ESTIMATING DEER SCRAM APPLICATION



When estimating there are 2 main instructions:

1. The product is applied **outside/perimeter** of the landscaped or garden areas
2. You measure in linear feet, not square feet.
How to measure: A) Start at either end of the area & walk, (approx 3 ft steps) around the perimeter of the areas. Write down the linear feet of each area.
B) Total up the linear feet.

Total Linear Feet _____

Material Cost:

\$.08 - \$.10 per Linear Feet
(\$8-10/100 Linear Ft) \$ _____

Labor/100 Linear Feet: \$ _____

Total Cost

Labor & Material: \$ _____

Standard Markup Over
M/I Costs: \$ _____

Service Call Charge: \$ _____

Total Estimate Per
Application: \$ _____

of Applications/year _____

Total Annual Estimate: \$ _____

How to price EPIC's Deer Scram Professional:

1. Product cost will be approximately \$.08-\$.10 per linear feet.
\$8 to \$10 per 100 linear feet. Ex: a Covered area of 350 linear feet - product cost would be \$28-35.
2. Labor/application time, is approx.10 minutes per 100 linear ft.
3. Service call charges and mileage charges should apply also.

For Rabbit

WORK SHEET FOR ESTIMATING RABBIT SCRAM APPLICATION



When estimating there are 2 main instructions:

1. The product is applied **outside/perimeter** of the landscaped or garden areas
2. You measure in linear feet, not square feet.
How to measure: A) Start at either end of the area & walk, (approx 3 ft steps) around the perimeter of the areas. Write down the linear feet of each area.
B) Total up the linear feet.

Total Linear Feet _____

Material Cost:

\$.08 - \$.10 per Linear Feet
(\$8-10/100 Linear Ft) \$ _____

Labor/100 Linear Feet: \$ _____

Total Cost

Labor & Material: \$ _____

Standard Markup Over
M/I Costs: \$ _____

Service Call Charge: \$ _____

Total Estimate Per
Application: \$ _____

of Applications/year _____

Total Annual Estimate: \$ _____

How to price EPIC's Rabbit Scram Professional:

1. Product cost will be approximately \$.08-\$.10 per linear feet.
\$8 to \$10 per 100 linear feet. Ex: a Covered area of 350 linear feet - product cost would be \$28-35.
2. Labor/application time, is approx.10 minutes per 100 linear ft.
3. Service call charges and mileage charges should apply also.

For Snake

WORK SHEET FOR ESTIMATING SNAKE SCRAM APPLICATION



Total Square Feet
(Width x Length = Feet): _____

Material Cost:

\$.019 Per Square Ft.
(\$19.13 Per 1000 Sq. Ft) \$ _____

Labor:

Per 1000 Square Feet \$ _____

Total Cost of Labor
And Material: \$ _____

Standard Markup Over
M/I Costs: \$ _____

Service Call Charge: \$ _____

Total Estimate Per
Application: \$ _____

Number of Applications
Per Year _____

Total Annual Estimate: \$ _____

How to price EPIC's Snake Scram Professional:

1. Product cost will be approximately \$.019 per square foot.
\$19.30 per 1000 square feet.
2. Labor/application time, is approx.10 minutes per 100 sq ft.
3. Service call charges and mileage charges should apply also.

For Gopher

WORK SHEET FOR ESTIMATING GOPHER SCRAM APPLICATION



Total Square Feet
(Width x Length = Feet): _____

Material Cost:

\$.007 Per Square Ft.
(\$7.00 Per 1000 Sq. Ft) \$ _____

Labor:

Per 1000 Square Feet \$ _____

Total Cost of Labor
And Material: \$ _____

Standard Markup Over
M/I Costs: \$ _____

Service Call Charge: \$ _____

Total Estimate Per
Application: \$ _____

Number of Applications
Per Year _____

Total Annual Estimate: \$ _____

How to price EPIC's Gopher Scram Professional:

1. Product cost will be approximately \$.007 per square foot.
\$7.00 per 1000 square feet.
2. Labor/application time, is approx.10 minutes per 100 sq ft.
3. Service call charges and mileage charges should apply also.