

FMC

2020

EARLY ORDER PROGRAM

MORE TIME, MORE CONTROL



VESERIS™

▶ MAKE EOP REBATES LAST ALL

EXTENDED SAVINGS EARNED BASED ON REBATE AMOUNT:

Apply your Extended Savings percentage rebate on agency products March through August 2021.



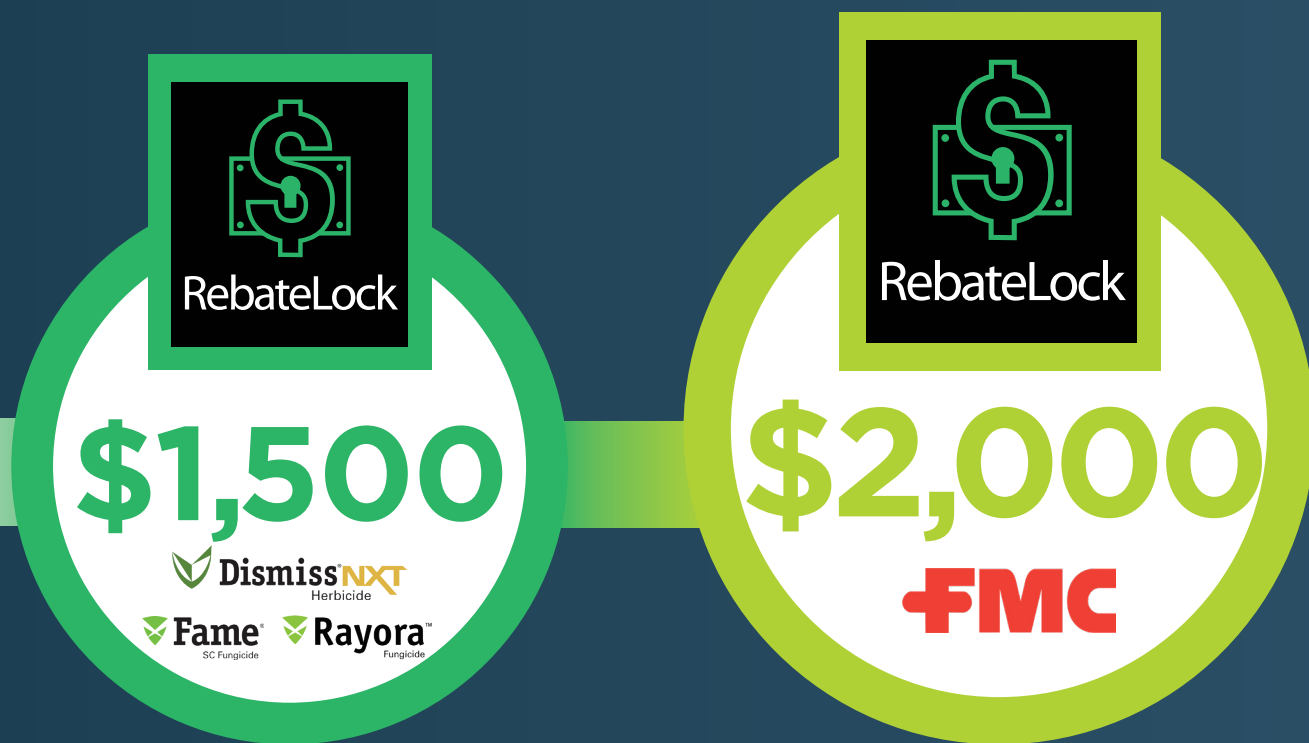
HOW TO QUALIFY

- ▶ For new customers, enroll at [FMCTrueChampions.com](https://www.FMCTrueChampions.com).
- ▶ Simply place your order between October 1, 2020 and February 15, 2021 to qualify.

ALL YEAR WITH REBATELOCK!

REBATELOCK, ONLY FROM FMC.

Earn your EOP rebates all season long.
Maximize RebateLock by purchasing Fungicides in September
and Insecticides & Herbicides in October



Earned Rebate + RebateLock on
Dismiss NXT and all fungicides
5% Extended Savings
July 2021 terms

**RebateLock on
ALL agency SKUs**

- ▶ See FMCTrueChampions.com for full rebate and program details.
- ▶ A purchaser qualifies for Early Order Savings once \$300 in product rebates are achieved.
- ▶ RebateLock is determined by what month the rebate tier is achieved.

FMC TRUE CHAMPION KIT

The **Best Prices** AND **Best Rebates!**



Fairway Champion Kit

The ideal kit for fairway management of insects, diseases and postemergent sedges. Fame® SC fungicide 2.5 gal pack size!

Kit Rebate: \$2,500



Complete Champion Kit

Enjoy peace of mind with disease and insect control combined with the 100-day Echelon Assurance Program.^{1,2}

Kit Rebate: \$1,500



Greens Champion Kit

Everything a superintendent needs for their greens and tees in one kit. Featuring Rayora and the power of Flutriafol.

Kit Rebate: \$1,100

ITS ARE THE BEST DEAL

Guaranteed 10% Savings AND the Best Rebate Deal.

Lawn Champion Kit

The premier, all-inclusive kit for
all your lawn care needs.

Kit Rebate: \$1,000



Southeast Lawn Champion Kit

Consistent control of brown patch and
Blindside® herbicide for reliable control
of doveweed and dollarweed.

Kit Rebate: \$900



Foundation Champion Kit

The cost-effective foundation for
pre and post sedge, broadleaf and
grassy weed control.^{1,2}

Kit Rebate: \$700



GOLF KITS

SKU Number	Greens Champion Kit	# of Units	Acres Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
TBD	Fame® SC fungicide, 64 oz.	4	8 to 16	\$6,900	\$1,100		
	Triple Crown® Golf insecticide (RUP), 1 gallon	4	14.6				
	Rayora™ fungicide, 2.5 gal. - NEW	2	10.2				

SKU Number	Fairway Champion Kit	# of Units	Acres Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
10079184	Triple Crown® Golf insecticide (RUP), 1 gallon	8	29.3	\$13,700	\$2,500		
	Fame® SC fungicide, 2.5 gallons	2	53.3 or 40				
	Dismiss® NXT herbicide, 10 oz. bottle	8	16				

SKU Number	Complete Champion Kit	# of Units	Acres Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
10079181	Fame® SC fungicide, 16 oz.	8	8	\$7,500	\$1,500		
	Triple Crown® Golf insecticide (RUP), 1 gallon	8	29.3				
	Echelon® herbicide, 1 gallon	8	28.4				

SKU Number	Foundation Champion Kit	# of Units	Acres Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
10079185	Solitare® herbicide, 1 lb.	6	6	\$4,400	\$700		
	Triple Crown® Golf insecticide (RUP), 1 gallon	4	14.6				
	Echelon® herbicide, 1 gallon	8	28.4				

LAWN CARE KITS

SKU Number	Lawn Champion Kit	# of Units	1,000 ft ² Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
10079183	Triple Crown® T&O insecticide, 1 gallon	4	640	\$6,500	\$1,000		
	Solitare® WSL herbicide, .75 gallon	8	192				
	Fame® SC fungicide, 64 oz.	4	928 to 1,392				

SKU Number	Southern Lawn Champion Kit	# of Units	1,000 ft ² Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
10079178	Blindside® herbicide, .5 lb.	12	640	\$4,700	\$900		
	Fame® SC fungicide, 16 oz.	8	464 to 696				
	Triple Crown® T&O insecticide, 1 gallon	4	640				

\$300

3% Extended Savings
July 2021 terms

\$500

5% Extended Savings
July 2021 terms

\$900

RebateLock on Dismiss NXT (both sizes) 5% Extended Savings
July 2021 terms



QUALIFYING FUNGICIDES

Product Name	SKU Number	Oct Rebate Per Unit	# of Units	Oct Total Rebate	Nov-Dec Rebate Per Unit	# of Units	Nov-Dec Total Rebate	Jan-Feb 15 Rebate Per Unit	# of Units	Jan-Feb 15 Total Rebate	EOP Total Rebate
Fame® SC fungicide, 16 oz.	10064759	\$32			\$25			\$15			
Fame® SC fungicide, 64 oz.	10064757	\$107			\$75			\$45			
Fame® SC fungicide, 2.5 gallons	10078970	\$550			\$450			\$270			
Fame® +C fungicide, 2.5 gallons	10063908	\$37			\$28			\$17			
Fame®+T fungicide, 16 oz.	10076041	\$16			\$12			\$7			
Fame®+T fungicide, 1 gallon	10063762	\$108			\$78			\$47			
Rayora™ fungicide, 2.5 gal - NEW	10079112	\$75			\$50			\$30			

QUALIFYING HERBICIDES

Product Name	SKU Number	Oct Rebate Per Unit	# of Units	Oct Total Rebate	Nov-Dec Rebate Per Unit	# of Units	Nov-Dec Total Rebate	Jan-Feb 15 Rebate Per Unit	# of Units	Jan-Feb 15 Total Rebate	EOP Total Rebate
Blindside® herbicide, .5 lb.	10059202	\$11			\$8			\$5			
Dismiss® NXT herbicide, 10 oz.	10077163	\$13			\$9			\$5			
Dismiss® NXT herbicide, 60 oz.	10077165	\$140			\$100			\$60			
Dismiss® South herbicide, 16 oz.	10057894	\$27			\$20			\$12			
Dismiss® Turf herbicide, 6 oz.	10057897	\$13			\$10			\$6			
Dismiss® Turf herbicide, 64 oz.	10058053	\$115			\$85			\$51			
Dismiss® CA herbicide, 6 oz.	10061363	\$13			\$10			\$6			
Echelon® 4SC herbicide, 1 gallon	10056927	\$30			\$23			\$14			
QuickSilver® T&O herbicide, 8 oz.	10053931	\$18			\$12			\$7			
Solitare® WSL herbicide, .75 gallon	10062872	\$6			\$4			\$4			
Solitare® herbicide, 1 lb.	10058335	\$14			\$9			\$5			
Solitare® herbicide, 4 lb.	10061706	\$50			\$35			\$21			
Xonerate® 2SC herbicide, 12 oz.	10077167	\$70			\$45			\$18			

QUALIFYING INSECTICIDES

Product Name	SKU Number	Oct Rebate Per Unit	# of Units	Oct Total Rebate	Nov-Dec Rebate Per Unit	# of Units	Nov-Dec Total Rebate	Jan-Feb 15 Rebate Per Unit	# of Units	Jan-Feb 15 Total Rebate	EOP Total Rebate
Aria® insecticide, 160 gram	10061097	\$13			\$10			\$6			
Talstar® Professional insecticide 1 gallon	10056776	\$3			-			-			
Talstar® Select insecticide (RUP) 1 gallon	10056774	\$3			\$2			\$1			
Triple Crown® Golf insecticide (RUP) 1 gallon	10061656	\$30			\$20			\$12			
Triple Crown® T&O insecticide 1 gallon	10061654	\$30			\$20			\$12			



\$1,500

RebateLock on Dismiss NXT and all fungicides
5% Extended Savings
July 2021 terms



\$2,000

RebateLock on ALL agency SKUs
July 2021 terms

Total 2021 Early Order Program Rebate:

TERMS:

Agency payment terms are July 2, 2021.
Extended Savings and RebateLock available March - Aug, 2021.
Agency products are those which display a price in the above "Agency Price Per Unit" columns
See website for full program rules.



2020 EARLY ORDER PROGRAM



CHAMPIONING
REWARDS

CHAMPIONING
SOLUTIONS

CHAMPIONING
INDUSTRY