

Maximize your profitability when you order between **October 1 – December 6, 2019**. By ordering early, you're rewarded with better ways to save, access to our top performing portfolio of products, solutions and more.



# **Yearlong Rebates**

Spend at least \$5,000, during the Early Order Period, on Qualifying Products to lock in your yearlong rebate:
October 1, 2019 – September 30, 2020.



## SummerPay™

Keep your cash flow in check by deferring payment until June 26, 2020.



#### **GT Bonus Booster**

It's easy, a \$5,000 purchase earns additional rebates in October.



#### Multipaks

Save even more on complementary products delivered in convenient multipaks.

GreenTrust365.com/Ornamental



syngenta®

**Ornamental California** 





# 2020 Syngenta GreenTrust 365 Ornamental Program Worksheet—California

**Program Year:** October 1, 2019 through September 30, 2020 **Early Order Period:** October 1, 2019 through December 6, 2019

Qualifying Agency Products (Package Size)		Pkg Price for 2020 ogram Year		Number of Pkgs Purchased in Early Order Period	Qualifying Purchase Amount
Acelepryn® (0.5 gal)		1,033.51	х	<u> </u> _	
Acelepryn (0.5 gal)	\$	931.33	X	=	:
Volume Discount ≥ 10 gal	Ť	0000			
Avid® 0.15 EC (1 gal)	\$	541.53	х	=	:
Avid 0.15 EC (1 gal) Volume Discount ≥ 12 gal	\$	392.36	x	=	:
Avid 0.15 EC + Mainspring® GNL Multipak	\$	1,517.30	х	_	
Banner Maxx® II (1 gal)	\$	222.75	X	_	
Banner Maxx II LinkPak™ (10 gal)	<u> </u>	2,145.70	x	=	:
Barricade® 4FL (1 gal)	\$	146.12	х	=	
Barricade 4FL (1 gal)	\$	139.98	х	=	:
Volume Discount ≥ 20 gal	ľ				
Barricade 4FL LinkPak (10 gal)	\$	1,410.10	х	=	:
Barricade 4FL LinkPak (10 gal)	\$	1,274.70	х	=	:
Volume Discount ≥ 20 gal					
Barricade 4FL (30 gal)	\$	3,647.70	x	=	
Barricade 4FL (30 gal)	\$	3,341.40	x	=	
Volume Discount ≥ 60 gal			L		
Barricade 65WG (5 lb)	\$	104.75	x	=	:
Barricade 65WG (5 lb)  Volume Discount ≥ 320 lbs	\$	89.45	X	=	:
Bonzi® (2.5 gal)	\$	439.40	х	=	
Bonzi (2.5 gal)	\$	348.70	х	=	
Volume Discount ≥ 15 gal					
Concert® II (2.5 gal)	\$	206.95	х	=	:
Concert II (2.5 gal)	\$	186.50	х	=	:
Volume Discount ≥ 75 gal					
Daconil Ultrex® (5 lb)	\$	64.40	x	=	
Daconil Weatherstik® (2.5 gal)	\$	163.50	X	=	:
Downy Mildew + Phytophthora Multipak	\$	1,578.61	X	=	:
Flagship® 25WG (2 lb)	\$	397.98	X	=	:
Heritage® WDG (1 lb)	\$	330.03	X	=	:
Heritage WDG (6 lb)	\$	1,980.18	X	=	:
Mainspring GNL (1 pt)	\$	332.07	X	=	:
Mainspring GNL (1 pt) Volume Discount ≥ 8 pts	\$	274.60	X		:
Mainspring GNL (1 gal)	\$	2,196.77	х	=	
Medallion® WDG (8 oz)	\$	156.16	х	=	
Medallion WDG (8 oz) Volume Discount ≥ 128 oz	\$	140.24	X	=	:
Micora® (1 qt)	\$	287.63	х	=	
Palladium® (2 lb)	\$	315.74	х	=	
Reward® (2.5 gal)	\$	201.80	х	=	:
Subdue Maxx® (1 gal)	\$	549.71	х	=	:
Subdue Maxx LinkPak (10 gal)	\$	5,364.20	х	_	

Scimitar	GC is a	Restricted	Use	Pesticide.
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Qualifying Distributor Products (Package Size)	Rede	Rebate mption Value 020 (per pkg)		Number of Pkgs Purchased in Early Order Period		Qualifying Purchase Amount
Avid 0.15 EC (8 oz)	\$	94.57	X		=	
Avid 0.15 EC (1 qt)	\$	221.16	X		=	
Bonzi (1 qt)	\$	130.84	X		=	
Citation® (6 x 2.66 oz)	\$	357.54	X		=	
Endeavor® (6 x 2.5 oz)	\$	180.31	X		=	
Fusilade® II (1 qt)	\$	81.02	X		=	
Fusilade II (2.5 gal)	\$	810.25	X		=	
Pennant Magnum® (1 gal)	\$	249.72	X		=	
Pennant Magnum (30 gal)	\$	5,857.69	X		=	
Princep® Liquid (2.5 gal)	\$	61.43	X		=	
Reward (1 gal)	\$	106.26	X		=	
Segovis® (1 pt)	\$	607.82	X		=	
Scimitar® GC (1 qt)	\$	181.97	X		=	
Subdue® GR (25 lb)	\$	139.47	X		=	
Subdue Maxx (1 qt)	\$	188.62	X		=	

#### Yearlong Rebate Calculator

Use the Yearlong Rebate Calculator below to determine your potential GreenTrust 365 rebate earned from your purchases of Qualifying Products made during the Early Order Period.

Save time and money with our easy-to-use online rebate calculators at GreenCastOnline.com/Calculator

The online calculators will also calculate your GT Bonus Booster.

Your total planned Early Order Purchases	Oī
Qualifying Products	

\$

The corresponding rebate percentage from the table on the GreenTrust 365 Ornamental Program Form

X	%	

\$

## Total potential rebate from Early Order Purchases

Syngenta provides Program Worksheets and Rebate Calculators as tools for estimating rebates, but disclaims any warranty of accuracy or completeness of the conclusions derived from the same.

Prices include California Mill Assessment. The California Mill Assessment is used in determining the Qualifying Purchase amount, but is not used to calculate rebate payments.

### Payment Terms:

End-user payments for purchases of Qualifying Agency Products made during the Early Order Period are due to Sales Agents by June 26, 2020. Prices and terms for Syngenta Qualifying Distributor Products are determined by the Syngenta Authorized Distributor/Retailer.

To achieve Volume Discount Pricing described herein, Minimum Purchase Quantities for applicable Qualifying Agency Products must be identified on one invoice and shipped to one location from one Syngenta Authorized Agent.

Additional benefits of the Syngenta GreenTrust 365 Ornamental Program are described at GreenTrust365.com.

For any questions, please call your Syngenta territory manager, Syngenta Authorized Distributor/Agent/Retailer, or the Syngenta Customer Center at 1-866-SYNGENT(A) (796-4368). For complete Program information, please visit GreenTrust365.com.





# 2020 Syngenta GreenTrust 365 Ornamental Program Worksheet - California

**Program Year:** October 1, 2019 through September 30, 2020 **Early Order Period:** October 1, 2019 through December 6, 2019

# Avid 0.15 EC + Mainspring GNL Multipak

- 4 1 pint Mainspring® GNL insecticide
- 1 1 gal Avid® 0.15 EC insecticide

#### Rates:

- Mainspring GNL = 4-8 oz/100 to create 8-16, 100-gallon tanks
- Avid 0.15 EC = 8 oz/100 to create 16, 100-gallon tanks
- Broad-spectrum insect control with two modes of action for Nursery & Greenhouse growers
- SKU 64125 priced at \$1,485 per case
  - 19% Savings



California Mill Assessment Price: \$1,517.30

# Downy Mildew + Phytophthora Multipak

#### **Contains:**

- 2 1 quart Micora® fungicide
- 1 1 gallon Subdue Maxx® fungicide
- 1 1 pint Segovis® fungicide

#### Rates:

- Micora = 4-8 oz/100 creating 8-16, 100-gallon tanks
- **Subdue Maxx** = 1 oz/100 creating 128, 100-gallon tanks
- Segovis = 2.0 oz/100 creating 8, 100-gallon tanks
- Multipak delivers a complete solution for Downy Mildew and Phytophthora supported by suggested rotation programs for Nursery & Greenhouse growers.
- SKU 60502 priced at \$1,545 per case
  - -9% Savings



California Mill Assessment Price: \$1,578.61

## **Terms and Conditions:**

- Syngenta Multipaks purchased during the Early Order Period, through a Syngenta Authorized Agent/Retailer, will have extended terms due on or before June 26, 2020.
- · All nursery and greenhouse operations' eligibility for this Multipak Offer is subject to audit by Syngenta.
- Prices and terms for the Multipaks purchased from Syngenta through a Syngenta Authorized Agent/Retailer are determined by Syngenta.
- Individual products purchased together from a Syngenta Authorized Agent/Retailer do not qualify for the prices and terms described in this Offer.
- Syngenta reserves the right to modify or discontinue this Offer at any time.







NEW GT Bonus Booster

2% Rebate

3% Rebate

31, 2019

# 2020 Syngenta GreenTrust 365 Ornamental Program - California

#### PROGRAM ELIGIBILITY:

Nursery and greenhouse operators who purchase a minimum of \$5,000 worth of Qualifying Products during the Early Order Period (October 1, 2019 through December 6, 2019) ("Program Participants") qualify for the GreenTrust® 365 Ornamental Program. Qualifying Products are all products listed on the 2020 GreenTrust 365 Ornamental Program Worksheet, when purchased from a Syngenta Authorized Distributor/Agent/Retailer.

#### PROGRAM DETAILS:

#### GreenTrust 365 Yearlong Rebate

Program Participants may earn a rebate on all of their purchases of Qualifying Products made during the Program Year (October 1, 2019 through September 30, 2020). Program Participants' yearlong rebate percentage is determined by the dollar value of Qualifying Products they purchase during the Early Order Period, as described in the chart below.

#### **GT Bonus Booster**

- Program Participants receive an additional bonus rebate up to 3% on all qualifying purchases between October 1, 2019 -October 31, 2019.
- See chart below to determine your rebate level.

Qualifying Products Purchased During the Early Order Period October 1– December 6, 2019	Yearlong Rebate Percentage		October Purchases
\$5,000 to < \$10,000	5%		\$5,000 to < \$20,000
\$10,000 to < \$20,000	6%		\$5,000 to < \$20,000
\$20,000 to < \$40,000	7%		
\$40,000 to < \$70,000	8%	•	\$20,000 +
\$70,000 to < \$100,000	9%		
\$100,000 +	10%		October 1

Example: A qualifying purchase of \$35,000 made in October earns a 7% yearlong rebate and an additional 3% GT Bonus Booster.

## Extended Terms: SummerPay

Program Participants also have access to SummerPay™ extended terms. SummerPay extended terms enable Program Participants to defer payment for purchases of Qualifying Agency Products made during the Early Order Period until the summer of 2020. Payment will be due on June 26, 2020.

#### **GREENTRUST 365 PROGRAM TERMS:**

- GT Bonus Booster rebates earned will be paid by April 30, 2020. Yearlong rebates earned from purchases made during the Early Order Period will be paid by September 30, 2020. Yearlong rebates earned from purchases made after the Early Order Period through September 30, 2020 will be paid by November 30, 2020.
- Program participants that enrolled for a Syngenta Authorized Distributor/Agent/Retailer credit between October 1, 2018 and May 31, 2019 are automatically registered for the 2020 program year. Program participants not previously enrolled must register by February 28, 2020 at GreenTrust365.com/Rebate.
- Please refer to GreenTrust365.com/Terms for full Program terms and conditions.

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