

# STRAIGHT TO SAVINGS

THE PATH TO SAVINGS JUST GOT EASIER TO FOLLOW.

Maximize your profitability when you order between **October 1, 2019 – February 28, 2020**. By ordering early, you can maximize your budget with summer pay terms, free marketing collateral and top performing products.



## Yearlong Rebates

Spend at least \$5,000, during the Early Order Period, on Qualifying Products to lock in your yearlong rebate: October 1, 2019 – September 30, 2020.

Earn an additional 3% rebate on top of your yearlong rebate, which is valid on all purchases of Barricade® brand herbicides during the Program Year.



## Pallet Solution

Apply intelligently with the right mix of products for almost any facet of your agronomic program.



## Product Assurances

Protect your customers' lawns with confidence through expert application recommendations and performance guarantees.



## GT Bonus Booster

Earn 2% more on purchases of \$30,000+ made October – November.



## Multipaks

Save even more on complementary products delivered in convenient multipaks.



## SummerPay™

Keep your cash flow in check by deferring payment until June 26, 2020.



## Customer Marketing

Take advantage of an array of free homeowner marketing materials that Syngenta offers to help grow your business. Learn more at [GrowWithSyngenta.com](http://GrowWithSyngenta.com)

[GreenTrust365.com/Lawn](http://GreenTrust365.com/Lawn)



syngenta®

Lawn California

[@SyngentaTurf](https://twitter.com/SyngentaTurf)

## 2020 Syngenta GreenTrust 365 Lawn & Landscape Program Worksheet – California

**Program Year:** October 1, 2019 through September 30, 2020

**Early Order Period:** October 1, 2019 through February 28, 2020

Qualifying Agency Products (Package Size)	Pkg Price for 2020 Program Year	Number of Pkgs Purchased in Early Order Period	Qualifying Purchase Amount	Qualifying Agency Products (Package Size)	Pkg Price for 2020 Program Year	Number of Pkgs Purchased in Early Order Period	Qualifying Purchase Amount
Acelepryn® (0.5 gal)	\$ 1,033.51	x	=	Mainspring® GNL (1 pt)	\$ 332.07	x	=
Acelepryn (0.5 gal) Volume Discount ≥ 10 gal	\$ 931.33	x	=	Mainspring GNL (1 pt) Volume Discount ≥ 8 pints	\$ 274.60	x	=
Avid® 0.15 EC (1 gal)	\$ 541.53	x	=	Mainspring GNL (1 gal)	\$ 2,196.77	x	=
Avid 0.15 EC (1 gal) Volume Discount ≥ 12 gal	\$ 392.36	x	=	Medallion® SC (1 gal)	\$ 582.40	x	=
Banner Maxx® II (1 gal)	\$ 222.75	x	=	Medallion WDG (8 oz)	\$ 156.16	x	=
Banner Maxx II LinkPak™ (10 gal)	\$ 2,145.70	x	=	Medallion WDG (8 oz) Volume Discount ≥ 128 oz	\$ 140.24	x	=
Barricade® 4FL (1 gal)	\$ 146.12	x	=	Meridian® 25WG (102 oz)	\$ 521.22	x	=
Barricade 4FL (1 gal) Volume Discount ≥ 20 gal	\$ 139.98	x	=	Monument® 75WG (25 g)	\$ 255.50	x	=
Barricade 4FL LinkPak (10 gal)	\$ 1,410.10	x	=	Monument 75WG (25 g) Volume Discount ≥ 250 g	\$ 230.00	x	=
Barricade 4FL LinkPak (10 gal) Volume Discount ≥ 20 gal	\$ 1,274.70	x	=	Primo Maxx® (1 gal)	\$ 296.31	x	=
Barricade 4FL (30 gal)	\$ 3,647.70	x	=	Primo Maxx LinkPak (10 gal)	\$ 2,799.60	x	=
Barricade 4FL (30 gal) Volume Discount ≥ 60 gal	\$ 3,341.40	x	=	Primo Maxx + Trimmit® Multipak	\$ 653.92	x	=
Barricade 65WG (5 lb)	\$ 104.75	x	=	Provaunt® (120 oz)	\$ 871.20	x	=
Barricade 65WG (5 lb) Volume Discount ≥ 320 lbs	\$ 89.45	x	=	Provaunt WDG (72 oz)	\$ 390.24	x	=
Concert® II (2.5 gal)	\$ 206.95	x	=	Renown® (2.5 gal)	\$ 569.65	x	=
Concert II (2.5 gal) Volume Discount ≥ 75 gal	\$ 186.50	x	=	Reward® (2.5 gal)	\$ 201.80	x	=
Daconil® Action™ (2.5 gal)	\$ 206.95	x	=	Reward (120 gal)	\$ 9,686.40	x	=
Daconil Action + Banner Maxx II Multipak	\$ 386.23	x	=	Subdue Maxx® (1 gal)	\$ 549.71	x	=
Daconil Action + Heritage® Action Multipak	\$ 763.25	x	=	Subdue Maxx LinkPak (10 gal)	\$ 5,364.20	x	=
Daconil Action + Heritage® Multipak	\$ 754.06	x	=	Tenacity® (1 gal)	\$ 791.86	x	=
Daconil Ultrex® (5 lb)	\$ 64.40	x	=	Tenacity (1 gal) Volume Discount ≥ 8 gal	\$ 712.16	x	=
Daconil Weatherstik® (2.5 gal)	\$ 163.50	x	=	Trimmit 2SC (1 gal)	\$ 474.10	x	=
Headway® (1 gal)	\$ 447.53	x	=	Trimmit 2SC (2.5 gal)	\$ 1,085.65	x	=
Headway LinkPak (10 gal)	\$ 4,352.70	x	=	Velista (22 oz)	\$ 224.84	x	=
Heritage Action (1 lb)	\$ 340.25	x	=	Warm Season Herbicide Solution	\$ 3,412.65	x	=
Heritage Action (6 lb)	\$ 2,023.08	x	=				
Heritage Action + Velista® Multipak	\$ 1,565.33	x	=				
Heritage TL (1 gal)	\$ 541.53	x	=				
Heritage TL LinkPak (10 gal)	\$ 5,313.10	x	=				
Heritage WDG (1 lb)	\$ 330.03	x	=				
Heritage WDG (6 lb)	\$ 1,980.18	x	=				
Instrata® (2.5 gal)	\$ 413.85	x	=				
Instrata (2.5 gal) Volume Discount ≥ 25 gal	\$ 352.55	x	=				

■ Barricade Rebate

### Warm Season Herbicide Solution

**Contains:**

- 1 – 10 gal Barricade 4FL herbicide LinkPak
- 1 – 250 g Monument 75WG herbicide

**Price: \$3,412.65**

Available October 1, 2019 - December 6, 2019



## 2020 Syngenta GreenTrust 365 Lawn & Landscape Program Worksheet – California

**Program Year:** October 1, 2019 through September 30, 2020

**Early Order Period:** October 1, 2019 through February 28, 2020

Qualifying Distributor Products (Package Size)	Rebate Redemption Value for 2020 (per pkg)		Number of Pkgs Purchased in Early Order Period	Qualifying Purchase Amount
Acelepryn G (25 lb)	\$ 94.64	X	=	
Advion <sup>®</sup> Fire Ant Bait (2 lb)	\$ 39.85	X	=	
Advion Fire Ant Bait (25 lb)	\$ 332.07	X	=	
Advion Insect Granule (25 lb)	\$ 76.38	X	=	
Avid 0.15 EC (8 oz)	\$ 94.57	X	=	
Avid 0.15 EC (1 qt)	\$ 221.16	X	=	
Caravan <sup>®</sup> G (30 lb)	\$ 67.74	X	=	
Citation <sup>®</sup> (6 x 2.66 oz)	\$ 357.54	X	=	
Endeavor <sup>®</sup> (6 x 2.5 oz)	\$ 180.31	X	=	
Fusilade <sup>®</sup> II (1 qt)	\$ 81.02	X	=	
Fusilade II (2.5 gal)	\$ 810.25	X	=	
Headway G (30 lb)	\$ 63.76	X	=	
Heritage G (10 lb)	\$ 26.57	X	=	
Heritage G (30 lb)	\$ 63.76	X	=	
Meridian 0.33G (40 lb)	\$ 98.29	X	=	
Pennant Magnum <sup>®</sup> (1 gal)	\$ 249.72	X	=	
Pennant Magnum (30 gal)	\$ 5,857.69	X	=	
Princep <sup>®</sup> Liquid (2.5 gal)	\$ 61.43	X	=	
Reward (1 gal)	\$ 106.26	X	=	
Subdue <sup>®</sup> GR (25 lb)	\$ 139.47	X	=	
Subdue Maxx (1 qt)	\$ 188.62	X	=	
Tenacity (8 oz)	\$ 73.32	X	=	

On-Fertilizer Products	Rebate Redemption Value (per 50 lb of product)		Purchased in Early Order Period	Early Order Period Purchase Amount
Fertilizer with Acelepryn loads < 0.058	\$ 14.50	X	=	
Fertilizer with Acelepryn loads < 0.067	\$ 17.00	X	=	
Fertilizer with Barricade loads < 0.30%	\$ 2.50	X	=	
Fertilizer with Barricade loads of 0.30% to < 0.40%	\$ 3.50	X	=	
Fertilizer with Barricade loads of 0.40% and higher	\$ 4.50	X	=	

■ Barricade Rebate

### Yearlong Rebate Calculator

Use the Yearlong Rebate Calculator below to determine your potential GreenTrust 365 rebate earned from your purchases of Qualifying Products made during the Early Order Period.

Save time and money with our easy-to-use online rebate calculators at [GreenCastOnline.com/Calculator](http://GreenCastOnline.com/Calculator)

The online calculators will also calculate your GT Bonus Booster rebate and Barricade rebate.

Your total planned Early Order Purchases of Qualifying Products

\$

The corresponding rebate percentage from the table on the GreenTrust 365 Lawn & Landscape Program Form

X  %

Total potential rebate from Early Order Purchases

\$

Syngenta provides Program Worksheets and Rebate Calculators as tools for estimating rebates, but disclaims any warranty of accuracy or completeness of the conclusions derived from the same.

**Prices include California Mill Assessment. The California Mill Assessment is used in determining the Qualifying Purchase amount, but is not used to calculate rebate payments.**

### Payment Terms:

End-user payments for purchases of Qualifying Agency Products made during the Early Order Period are due to Sales Agents by June 26, 2020. Prices and terms for Syngenta Qualifying Distributor Products are determined by the Syngenta Authorized Distributor/Retailer.

To achieve Volume Discount Pricing described herein, Minimum Purchase Quantities for applicable Qualifying Agency Products must be identified on one invoice and shipped to one location from one Syngenta Authorized Agent.

*Additional benefits of the Syngenta GreenTrust 365 Lawn & Landscape Program are described at [GreenTrust365.com](http://GreenTrust365.com).*

For any questions, please call your Syngenta territory manager, Syngenta Authorized Distributor/Agent/Retailer, or the Syngenta Customer Center at 1-866-SYNGENT(A) (796-4368).

## 2020 Syngenta GreenTrust 365 Lawn & Landscape Program—California

### PROGRAM ELIGIBILITY:

Lawn & Landscape Professionals, Amenity Turf Managers and Sod Growers who purchase a minimum of \$5,000 worth of Qualifying Products during the Early Order Period (**October 1, 2019 through February 28, 2020**) (“Program Participants”) qualify for the GreenTrust® 365 Lawn & Landscape Program. Qualifying Products are all products listed on the 2020 GreenTrust 365 Lawn & Landscape Program Worksheet, when purchased from a Syngenta Authorized Distributor/Agent/Retailer.

### PROGRAM DETAILS:

#### GreenTrust 365 Yearlong Rebate

Program Participants may earn a rebate on all of their purchases of Qualifying Products during the Program Year (October 1, 2019 through September 30, 2020). Program Participants’ yearlong rebate percentage is determined by the dollar value of Qualifying Products they purchase during the Early Order Period, as described in the chart below.

#### Barricade Rebate

If a Program Participant meets the minimum \$5,000 purchase requirement described above, then they will also be eligible to earn a Barricade Rebate. Such Program Participants may earn an additional 3% rebate on purchases of Barricade herbicides, including Barricade 65WG, Barricade 4FL, and Barricade on-fertilizer products made during the Program Year.

#### GT Bonus Booster

- Program Participants **receive an additional bonus rebate of 2%** on all qualifying purchases of \$30,000 or more between **October 1, 2019 - November 30, 2019**.
- See chart below to determine your rebate level.

Dollar Value of Qualifying Products Purchased During the Early Order Period (Oct 1, 2019 - Feb 28, 2020)	Yearlong Rebate Percentage	Barricade Full Year Rebate	October-November Purchases	<b>NEW</b> GT Bonus Booster
\$5,000 to < \$10,000	5%	<b>3%</b>	<b>\$30,000+</b>	<b>2%</b>
\$10,000 to < \$20,000	6%			
\$20,000 to < \$30,000	7%			
\$30,000 to < \$40,000	8%			
\$40,000 +	9%			
			<b>October 1 - November 30, 2019</b>	

*Example:* A Qualifying Purchase of \$30,000, made in October or November, will earn:

- 8% yearlong rebate + 2% GT Bonus Booster = **10% rebate**
- 8% yearlong rebate + 2% GT Bonus Booster + 3% on Barricade Purchases = **13% rebate on Barricade purchases**

### Extended Terms: SummerPay

Program Participants also have access to SummerPay™ extended terms. SummerPay extended terms enable Program Participants to defer payment for purchases of Qualifying Agency Products made during the Early Order Period until the summer of 2020. Payment will be due on June 26, 2020.

### GREENTRUST 365 PROGRAM TERMS:

- GT Bonus Booster rebates earned will be paid by April 30, 2020. Yearlong rebates and Barricade Bonus rebates earned from purchases made during the Early Order Period will be paid by September 30, 2020. Yearlong rebates and Barricade Bonus rebates earned from purchases made after the Early Order Period through September 30, 2020 will be paid by November 30, 2020.
- Program Participants that enrolled for a Syngenta Authorized Distributor/Agent/ Retailer credit between October 1, 2018 and May 31, 2019 are automatically registered for the 2020 Program Year. Program Participants not previously enrolled must register by February 28, 2020 at [GreenTrust365.com/Rebate](http://GreenTrust365.com/Rebate).
- Acelepryn and Barricade on-fertilizer purchases will be included as Qualifying Products. Dollar values for such purchases will be calculated as described on the 2020 GreenTrust 365 Lawn & Landscape Worksheet. Acelepryn and Barricade on-fertilizer purchases made from October 1, 2019 through May 31, 2020 count toward establishing the yearlong rebate percentage. Email or fax Acelepryn and Barricade on-fertilizer invoices by June 15, 2020 in order for such purchases to count toward establishing the GreenTrust 365 yearlong rebate percentage. Please email invoices to [Syngenta.Programs@Syngenta.com](mailto:Syngenta.Programs@Syngenta.com) or fax them to (800) 494-2634.
- Please refer to [GreenTrust365.com/terms](http://GreenTrust365.com/terms) for full Program terms and conditions.

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