

CONNECTIVITY

A spotlight on products, promos, insights, and more

April 2020

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Univar ES is now Veseris.

All the answers you trust, now answering to a new name: Veseris (vuh-SAIR-iss)

Our focus is on delivering impact for our customers and their businesses, so we chose a name that means impact – carrying a sense of accelerated momentum and direction for the environmental science customers we serve.

As we expand on our century-long legacy, we continue to deliver the same tools and knowledge you depend upon to help your business flourish, including our people with deep industry expertise and services like PestWeb, ProTraining, and Inventory Manager.

Since 1924, we've progressed through a few different names over the years. Now, as an independent company with 100% focus on environmental science customers, you're going to see us grow with more agility and better services than ever before.

We welcome this change as an opportunity for endless possibilities to grow your business. Veseris is about positive impact. And we're just getting started.

Visit Veseris.com to learn more.



Mike Dirks, Dirks Pest Management
Brian Smith, Veseris

A new name. A stronger focus.

**Univar ES
is now Veseris.**



Entire ACE Prep Series now available in the Course Catalog!

The series consists of 13 courses and a review exam. The ACE Prep Series differs from our CEU courses as they are unnarrated, self-paced, and end with review questions that will test your knowledge with the same question until answered correctly. The review exam consolidates all the course questions to test knowledge retention and readiness for the ACE exam.

On-demand. Anytime. Convenient and effective. [Register here.](#)

Tune into our new podcast

to learn about the current state of training in the industry and why investing in your company's training should be a priority. Our entomologist will provide insightful knowledge of how training has changed for PMP's over the years and what is now most beneficial to help your business grow.

Click here to listen anytime, anywhere.

Sponsored by **FMC**



Promotions valid April 1-30, 2020

April's Featured Products and Promotions

Products of the Month



\$6 OFF

Maxforce Fleet
\$6 off per box (4 tubes)
Product 834531 – Promo code 842558



\$1.50 OFF

CB-80 Dual Spray Action Aerosol
\$1.50 off per 17 oz can
Product 814572 – Promo code 842559



\$2 OFF

Flatline Soft Bait
\$2 off per 4 lb bag*
Product 842502 – Promo code 842560
*Not registered in CA

Online Exclusives



\$3 OFF

Taurus SC
\$3 off per 20 oz bottle
Product 795139, 810442 (NY) – Promo code 842562
No limit



\$5 OFF

Onslaught FastCap Microencapsulated Insecticide
\$5 off per pint
Product 803774 – Promo code 842563 – No limit



\$3 OFF

Essentria® Contact Spray
\$3 off per 16 oz can*
Product 840926 – Promo code 842561 – No limit

Discounts available for end users only. National accounts ineligible to participate.

TO PLACE AN ORDER call 1-800-888-4897 or go to pestweb.com/promotions



Creature Feature

Millipedes



Millipedes are multi-segmented arthropods that have two pairs of legs on most of their body segments. Most millipedes live outdoors in damp soil and feed on decaying vegetation. **Some species defend themselves by producing noxious or irritating fluids that leave stains or cause blisters.**

Millipedes that tend to invade structures are usually brown or black and ¼ - 1 inch long. Around structures, they are common under items on the ground, mulch or leaf litter and in heavily thatched turf. **Populations build when excess moisture is present, as in excessive irrigation or rainfall.** Mass migrations into structures may occur from spring through fall (fall is more common) and may be due to waterlogged soil, mating behavior or overwintering site selection.

Millipedes require so much moisture that they usually die inside structures within hours. Indoor pesticide applications are often not necessary. Use a vacuum to remove mass numbers of millipedes indoors since customers probably don't want to see them, even if they're dead. **Target pesticide application outdoors around the perimeter of the structure, either with a liquid residual or granular formulation.** Mulch and leaf litter should be raked back to expose the ground below. Treating the foundation wall, door thresholds, utility conduits into the structure and other possible entry points with a repellent residual can help reduce the number of millipedes that make it into the structure.

CREATURE FEATURE PRODUCT TO USE

Scion Insecticide with UVX Technology

Product 840242

- UVX Technology allows Scion to deliver control of the toughest pests and continuous residual performance under the harshest conditions
- Scion is labeled for perimeters and lawns to allow application where millipedes harbor and enter



Discussion of specific pest control methodologies may not be specific to the laws and regulations for your State, Province, Territory or Country. Product details are provided by Suppliers. Products may not be registered and/or available in all areas. Always check with your local Univar Solutions office for specific information to your area.

TO PLACE AN ORDER call 1-800-888-4897 or go to [PestWeb.com](https://www.pestweb.com)



BASF
We create chemistry

**Easy on you.
Tough on termites.**

Termidor HE
High-Efficiency Termiticide

When the most effective meets the most efficient, termite control becomes most profitable!

When it comes to termites, homeowners want them gone. Termidor® termiticide/insecticide, launched 20 years ago, was found to be the solution pest management professionals were looking for. Call backs dropped significantly, customer satisfaction increased substantially and business increased year over year. BASF has continued to innovate the Termidor product line, providing year after year improvements in efficiency to this phenomenal brand.

Maximizing profitability with products backed by proven efficacy enables pest management companies to provide consumers with peace of mind and technicians with better treatment requirements. Termidor HE High-Efficiency Termiticide, launched in 2012, continues to provide an advantage over conventional termiticide solutions. With its breakthrough molecular technology, Termidor HE termiticide improves working conditions while delivering the undeniable efficacy of Termidor products. The technology allows for:

- 50% shallower treatment depths
- 77% smaller trenches
- 33% fewer drill holes

These improvements are possible because of the molecular properties of the product which enable the water carrier to temporarily “boost” active ingredient transport into the soil. Once the product is evenly dispersed within the treatment zone, it binds tightly to the soil, providing the control Termidor termiticides are known for.

Termidor HE termiticide enables pest management professionals to provide the best protection with less disruption, water, labor and time. These improvements allow technicians to complete more jobs in a day and satisfy more customers – knowing they’ve been protected with the best.

 **Termidor® HE**
High-Efficiency Termiticide

TO PLACE AN ORDER call 1-800-888-4897 or go to PestWeb.com

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3/4 GALLON UNIT**

**\$5.00 OFF/
1 GALLON UNIT**

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TO PLACE AN ORDER call 1-800-888-4897 or go to PestWeb.com

Save on Alpine® WSG when you save on Termidor®

Offer ends April 10, 2020





1

Get
\$10

instant savings on
Termidor
termiticide/insecticide
20 oz

2

Then, get
\$2

instant savings on 5 sachets of
Alpine WSG
insecticide with every Termidor 20 oz purchase



New 10g sachets! Great for trial.
Available in 5x10g boxes (20 per case) or a 120x10g package.

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