

PLANNING A BUDGET IS ONE THING. SOLVING A YEAR'S WORTH OF PROBLEMS— THAT TAKES A CONVERSATION OR TWO.

GreenTrust® 365 gives you the biggest savings on proven lawn and landscape products throughout the season. Strengthen your purchasing power with all these program benefits. **Early Order Period October 1, 2017–February 28, 2018**



Yearlong Rebates

Spend at least \$5,000 on Qualifying Products to lock in your yearlong rebate: October 1, 2017–September 30, 2018.

Earn an additional 3% rebate on top of your yearlong rebate, which is valid on all purchases of Barricade® brand herbicides during the Program Year.



Pallet Solution

Apply intelligently with the right mix of products for almost any facet of your agronomic program.



Product Assurances

Protect your customer's lawns with confidence through expert application recommendations and performance guarantees.



GreenTrust Rewards + Acelepryn Brand Points Bonus

Earn more with GreenTrust Rewards. Every dollar spent in October and November earns double points. Plus, you can earn up to an additional 10,000 GreenTrust Rewards points with the Acelepryn® Brand Points Bonus.



Multipaks

Save even more on complementary products delivered in convenient multipaks.



Customer Marketing

Take advantage of an array of free homeowner marketing materials that Syngenta offers to help grow your business. Learn more at GrowWithSyngenta.com



SummerPay™

Keep your cash flow in check by deferring payment until July 6, 2018.

GreenTrust365.com/Lawn



syngenta®

Lawn California

[@SyngentaTurf](https://twitter.com/SyngentaTurf)

2018 Syngenta GreenTrust 365 Lawn & Landscape Program Worksheet – California

Program Year: October 1, 2017 through September 30, 2018

Early Order Period: October 1, 2017 through February 28, 2018

| Qualifying Agency Products (Package Size) | Pkg Price for 2018 Program Year | Number of Pkgs Purchased in Early Order Period | Qualifying Purchase Amount | Qualifying Agency Products (Package Size) | Pkg Price for 2018 Program Year | Number of Pkgs Purchased in Early Order Period | Qualifying Purchase Amount |
|--|---------------------------------|--|----------------------------|--|---------------------------------|--|----------------------------|
| Acelepryn® (0.5 gal) | \$ 998.77 | x | = | Medallion® SC (1 gal) | \$ 572.18 | x | = |
| Acelepryn (0.5 gal) Volume Discount ≥ 10 gal | \$ 899.14 | x | = | Medallion WDG (8 oz) | \$ 152.88 | x | = |
| Avid® (1 gal) | \$ 536.42 | x | = | Medallion WDG (8 oz) Volume Discount ≥ 128 oz | \$ 137.36 | x | = |
| Avid (1 gal) Volume Discount ≥ 12 gal | \$ 388.27 | x | = | Meridian® 25WG (102 oz) | \$ 480.42 | x | = |
| Banner Maxx® II (1 gal) | \$ 220.70 | x | = | Monument® 75WG (25 g) | \$ 250.50 | x | = |
| Banner Maxx II LinkPak™ (10 gal) | \$ 2,125.30 | x | = | Monument 75WG (25 g) Volume Discount ≥ 250 g | \$ 225.00 | x | = |
| Barricade® 4FL (1 gal) | \$ 146.12 | x | = | Primo Maxx® (1 gal) | \$ 296.31 | x | = |
| Barricade 4FL (1 gal) Volume Discount ≥ 20 gal | \$ 139.98 | x | = | Primo Maxx LinkPak (10 gal) | \$ 2,799.60 | x | = |
| Barricade 4FL LinkPak (10 gal) | \$ 1,410.10 | x | = | Primo Maxx + Trimit® Multipak | \$ 635.53 | x | = |
| Barricade 4FL LinkPak (10 gal) Volume Discount ≥ 20 gal | \$ 1,274.70 | x | = | Provaunt® (120 oz) | \$ 871.20 | x | = |
| Barricade 4FL (30 gal) | \$ 3,647.70 | x | = | Renown® (2.5 gal) | \$ 531.35 | x | = |
| Barricade 4FL (30 gal) Volume Discount ≥ 60 gal | \$ 3,341.40 | x | = | Reward® (2.5 gal) | \$ 201.80 | x | = |
| Barricade 65WG (5 lb) | \$ 104.75 | x | = | Reward (120 gal) | \$ 9,686.40 | x | = |
| Barricade 65WG (5 lb) Volume Discount ≥ 320 lbs | \$ 89.45 | x | = | Subdue Maxx® (1 gal) | \$ 531.31 | x | = |
| Concert® II (2.5 gal) | \$201.80 | x | = | Subdue Maxx LinkPak (10 gal) | \$ 5,180.30 | x | = |
| Concert II (2.5 gal) Volume Discount ≥ 75 gal | \$181.40 | x | = | Tenacity® (1 gal) | \$ 784.71 | x | = |
| Daconil Action™ (2.5 gal) | \$ 198.25 | x | = | Tenacity (1 gal) Volume Discount ≥ 8 gal | \$ 706.03 | x | = |
| Daconil Action + Banner Maxx II Multipak | \$ 357.62 | x | = | Trimmit 2SC (1 gal) | \$ 451.62 | x | = |
| Daconil Action + Heritage® Multipak | \$ 727.49 | x | = | Trimmit 2SC (2.5 gal) | \$ 1,034.55 | x | = |
| Daconil Action + Heritage Action™ Multipak | \$ 741.80 | x | = | Velista (22 oz) | \$ 209.22 | x | = |
| Daconil Ultrex® (5 lb) | \$ 53.65 | x | = | Warm Season Herbicide Solution | \$ 3,366.67 | x | = |
| Daconil Weatherstik® (2.5 gal) | \$ 155.85 | x | = | | | | |
| Headway® (1 gal) | \$ 426.07 | x | = | | | | |
| Headway LinkPak (10 gal) | \$ 4,148.40 | x | = | | | | |
| Heritage Action (1 lb) | \$ 337.18 | x | = | | | | |
| Heritage Action (6 lb) | \$ 2,023.08 | x | = | | | | |
| Heritage Action + Velista® Multipak | \$ 1,494.83 | x | = | | | | |
| Heritage TL (1 gal) | \$ 520.08 | x | = | | | | |
| Heritage TL LinkPak (10 gal) | \$ 5,078.10 | x | = | | | | |
| Heritage WDG (1 lb) | \$ 323.90 | x | = | | | | |
| Heritage WDG (6 lb) | \$ 1,943.40 | x | = | | | | |
| Instrata® (2.5 gal) | \$ 408.70 | x | = | | | | |
| Instrata (2.5 gal) Volume Discount ≥ 25 gal | \$ 347.40 | x | = | | | | |

■ Barricade Brand Bonus ■ Acelepryn Brand Points Bonus

Warm Season Herbicide Solution

Contains:

- 1 – 10 gal Barricade 4FL herbicide LinkPak
- 1 – 250 g Monument 75WG herbicide

Price: \$3,366.67

Available October 1, 2017 - December 7, 2017



2018 Syngenta GreenTrust 365 Lawn & Landscape Program Worksheet – California

Program Year: October 1, 2017 through September 30, 2018

Early Order Period: October 1, 2017 through February 28, 2018

| Qualifying Distributor Products (Package Size) | Rebate Redemption Value for 2018 (per pkg) | Number of Pkgs Purchased in Early Order Period | Qualifying Purchase Amount |
|--|--|--|----------------------------|
| Acelepryn G (25 lb) | \$ 89.66 | X | = |
| Advion® Fire Ant Bait (2 lb) | \$ 38.92 | X | = |
| Advion Fire Ant Bait (25 lb) | \$ 325.43 | X | = |
| Advion Insect Granule (25 lb) | \$ 73.06 | X | = |
| Avid (8 oz) | \$ 93.51 | X | = |
| Avid (1 qt) | \$ 219.17 | X | = |
| Award® II (25 lb) | \$ 332.07 | X | = |
| Caravan® G (30 lb) | \$ 63.76 | X | = |
| Citation® (6 x 2.66 oz) | \$ 348.73 | X | = |
| Endeavor® (6 x 2.5 oz) | \$ 175.33 | X | = |
| Fusilade® II (1 qt) | \$ 79.70 | X | = |
| Headway G (30 lb) | \$ 63.76 | X | = |
| Heritage G (30 lb) | \$ 63.76 | X | = |
| Meridian 0.33G (40 lb) | \$ 90.32 | X | = |
| Meridian 25WG (17 oz) | \$ 108.39 | X | = |
| Pennant Magnum® (1 gal) | \$ 232.45 | X | = |
| Pennant Magnum (30 gal) | \$ 5,419.36 | X | = |
| Princep® Liquid (2.5 gal) | \$ 50.81 | X | = |
| Provaunt (12 oz) | \$ 113.17 | X | = |
| Reward (1 gal) | \$ 104.93 | X | = |
| Subdue® GR (25 lb) | \$ 132.83 | X | = |
| Subdue Maxx (1 qt) | \$ 180.45 | X | = |
| Tenacity (8 oz) | \$ 69.07 | X | = |

| On-Fertilizer Products | Rebate Redemption Value (per lb of product) | Pounds of Product Purchased in Early Order Period | Early Order Period Purchase Amount |
|---|---|---|------------------------------------|
| Fertilizer with Acelepryn loads < 0.058 | \$ 0.29 | X | = |
| Fertilizer with Acelepryn loads < 0.067 | \$ 0.34 | X | = |
| Fertilizer with Barricade loads < 0.30% | \$ 0.05 | X | = |
| Fertilizer with Barricade loads of 0.30% to < 0.40% | \$ 0.07 | X | = |
| Fertilizer with Barricade loads of 0.40% and higher | \$ 0.09 | X | = |

■ Barricade Brand Bonus

Use the Rebate Calculator below to determine your potential GreenTrust 365 Rebate earned from your purchases of Qualifying Products made during the Early Order Period.

Your total planned Early Order Purchases of Qualifying Products

The corresponding Rebate Percentage from the table on the GreenTrust 365 Lawn & Landscape Program Form X %

Total potential Rebate from Early Order Purchases

The GreenTrust 365 Program Worksheet is now automated. Maximize your purchasing power and save time with our easy-to-use calculators. Visit GreenCastOnline.com/Calculator and select the calculator type that works best for your early order planning.

Syngenta provides Program Worksheets and Rebate Calculators as tools for estimating rebates, but disclaims any warranty of accuracy or completeness of the conclusions derived from the same.

Prices of Qualifying Agency Products include the California Mill Assessment. The California Mill Assessment is used in determining the Qualifying Purchase Amount but is not used to calculate Rebate payments.

Payment Terms:

End-user payments for purchases of Qualifying Agency Products made during the Early Order Period are due to Sales Agents by July 6, 2018. Prices and terms for Syngenta Qualifying Distributor Products are determined by the Syngenta Authorized Distributor/Retailer.

To achieve Volume Discount Pricing described herein, Minimum Purchase Quantities for applicable Qualifying Agency Products must be identified on one invoice and shipped to one location from one Syngenta Authorized Agent.

Additional benefits of the Syngenta GreenTrust 365 Lawn & Landscape Program are described at GreenTrust365.com.

For any questions, please call your Syngenta territory manager, Syngenta Authorized Distributor/Agent/Retailer, or the Syngenta Customer Center at 1-866-SYNGENT(A) (796-4368). For complete Program information, please visit GreenTrust365.com.

2018 Syngenta GreenTrust 365 Lawn & Landscape Program—California

PROGRAM ELIGIBILITY:

Lawn & Landscape Professionals, Amenity Turf Managers and Sod Growers, located in the state of California, who purchase a minimum of \$5,000 worth of Qualifying Products during the Early Order Period (October 1, 2017 through February 28, 2018) (“Program Participants”) qualify for the GreenTrust® 365 Lawn & Landscape Program. Qualifying Products are all products listed on the 2018 GreenTrust 365 Lawn & Landscape Program Worksheet, when purchased from a Syngenta Authorized Distributor/Agent/Retailer.

PROGRAM DETAILS:

GreenTrust 365 Rebate

Program Participants may earn a rebate on all of their purchases of Qualifying Products during the Program Year (October 1, 2017 through September 30, 2018). Program Participants’ yearlong rebate percentage is determined by the dollar value of Qualifying Products they purchase during the Early Order Period, as described in the chart below:

| Dollar Value of Qualifying Products Purchased During the Early Order Period (Oct 1, 2017 - Feb 28, 2018) | Yearlong Rebate Percentage | Barricade® Brand Full Year Rebate Bonus | GreenTrust Rewards Earned Oct 1 - Dec 7, 2017 Only | |
|--|----------------------------|---|--|--|
| | | | GreenTrust 365 Points | Acelepryn® Brand Points Bonus |
| \$5,000 to < \$10,000 | 5% | 3% | 2X October - November 1X December 1 - 7 | Program Participants that purchase at least 2 (two) or more gallons of Acelepryn (highlighted in green on the Program Worksheet) during the Early Order Period are eligible to receive a one-time offer of 10,000 GreenTrust Rewards points . |
| \$10,000 to < \$20,000 | 6% | | | |
| \$20,000 to < \$30,000 | 7% | | | |
| \$30,000 to < \$40,000 | 8% | | | |
| \$40,000 + | 9% | | | |

Barricade Brand Bonus Rebate

If a Program Participant meets the minimum \$5,000 purchase requirement described above, then they will also be eligible to earn a Barricade Brand Bonus Rebate. Such Program Participants may earn an additional 3% rebate on purchases of Barricade brand herbicides, including Barricade 65WG, Barricade 4FL, and Barricade on-fertilizer products made during the Program Year.

Example: If a Program Participant purchases Qualifying Products with a dollar value of \$35,000 during the Early Order Period, they will be eligible to earn an 8% rebate (11% in the aggregate on all Barricade brands) on those purchases and on all future purchases of Qualifying Products they make on or before September 30, 2018.

GreenTrust Rewards

Program Participants’ purchases of Qualifying Products during the Early Order Period are also eligible for GreenTrust Rewards.

- October 1, 2017 - November 30, 2017 - Two (2) Rewards points for each dollar spent.
- December 1, 2017 - December 7, 2017 - One (1) Rewards point for each dollar spent.
- Rewards points will be redeemable toward a variety of gift card options through an online catalog (GreenTrust365.com/Rewards). Rewards points will expire on November 15, 2018.

Register for GreenTrust Rewards points at GreenTrust365.com/Rewards on or before September 30, 2018. *GreenTrust 365 Program Participants that registered for GreenTrust Rewards points in the 2017 Program Year are already members and do not need to re-enroll for the 2018 Program Year.* Members may log on to the Rewards site after January 15, 2018 to view points.

Extended Terms: SummerPay

Program Participants also have access to SummerPay™ extended terms. SummerPay extended terms enable Program Participants to defer payment for purchases of Qualifying Agency Products made during the Early Order Period until the summer of 2018. Payment will be due on July 6, 2018.

GREENTRUST 365 PROGRAM TERMS:

- Rebates earned from purchases made during the Early Order Period will be paid by September 30, 2018. Rebates earned from purchases made after the Early Order Period through September 30, 2018 will be paid by November 30, 2018.
- Program Participants may redeem GreenTrust 365 Rebates for credit at a Syngenta Authorized Distributor/Agent/Retailer. This election can be made by May 31, 2018 at GreenTrust365.com/Rebate.
- Acelepryn and Barricade on-fertilizer purchases will be included as Qualifying Products. Dollar values for such purchases will be calculated as described on the 2018 GreenTrust 365 Lawn & Landscape Worksheet. Acelepryn and Barricade on-fertilizer purchases made from October 1, 2017 through May 31, 2018 count toward establishing the yearlong rebate percentage. Email or fax Acelepryn and Barricade on-fertilizer invoices by June 15, 2018 in order for such purchases to count toward establishing the GreenTrust 365 yearlong rebate percentage. Please email invoices to Syngenta.Programs@Syngenta.com or fax them to (800) 494-2634.
- Please refer to GreenTrust365.com/terms for full Program terms and conditions.

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