



# PLANNING A BUDGET IS ONE THING. SOLVING A YEAR'S WORTH OF PROBLEMS— THAT TAKES A CONVERSATION OR TWO.

With the broadest portfolio of branded products, GreenTrust® 365 gives you more purchasing power than other programs. Now you can capitalize more than ever on all these program benefits. **Early Order Period October 1–December 7, 2017**



#### Yearlong Rebates

Spend at least \$5,000 on Qualifying Products to lock in your yearlong rebate: October 1, 2017–September 30, 2018.



#### Pallet Solutions

Apply intelligently with the right mix of products for almost any facet of your agronomic program. You can save up to 23% from a selection of Pallet Solutions, making it easy to meet your minimum order requirement on Qualifying Products.



#### GreenTrust Rewards

Every dollar spent in October earns triple points. Plus, you can earn up to an additional 40,000 GreenTrust Rewards points through the Spotlight Brand Points Bonus, the Acelepryn® Brand Points Bonus and the Secure® Brand Points Bonus.



#### Product Assurances

Protect your course with confidence through expert application recommendations and performance guarantees.



#### SummerPay™

Keep your cash flow in check by deferring payment until July 6, 2018.



#### Multipaks

Save even more on complementary products delivered in convenient multipaks.

[GreenTrust365.com/Golf](http://GreenTrust365.com/Golf)

 **GreenTrust® 365**

**syngenta®**

Golf and Sports Turf California

 @SyngentaTurf

## 2018 Syngenta GreenTrust 365 Golf and Sports Turf Program Worksheet—California

**Program Year:** October 1, 2017 through September 30, 2018

**Early Order Period:** October 1, 2017 through December 7, 2017

Qualifying Agency Products (Package Size)	Pkg Price for 2018 Program Year	Number of Pkgs Purchased in Early Order Period	Qualifying Purchase Amount	Qualifying Agency Products (Package Size)	Pkg Price for 2018 Program Year	Number of Pkgs Purchased in Early Order Period	Qualifying Purchase Amount
Acelepryn® (0.5 gal)	\$ 998.77	x	=	Medallion® SC (1 gal)	\$ 572.18	x	=
Acelepryn (0.5 gal) Volume Discount ≥ 10 gal	\$ 899.14	x	=	Meridian® 25WG (102 oz)	\$ 480.42	x	=
Appear® (2 gal)	\$ 271.80	x	=	Monument® 75WG (25 g)	\$ 250.50	x	=
Banner Maxx® II (1 gal)	\$ 220.70	x	=	Monument 75WG (25 g) Volume Discount ≥ 250 g	\$ 225.00	x	=
Banner Maxx II LinkPak™ (10 gal)	\$ 2,125.30	x	=	Primo Maxx® (1 gal)	\$ 296.31	x	=
Barricade® 4FL (1 gal)	\$ 146.12	x	=	Primo Maxx LinkPak (10 gal)	\$ 2,799.60	x	=
Barricade 4FL (1 gal) Volume Discount ≥ 20 gal	\$ 139.98	x	=	Primo Maxx + Trimmit® Multipak	\$ 635.53	x	=
Barricade 4FL LinkPak (10 gal)	\$ 1,410.10	x	=	Provaunt® (120 oz)	\$ 871.20	x	=
Barricade 4FL LinkPak (10 gal) Volume Discount ≥ 20 gal	\$ 1,274.70	x	=	Renown® (2.5 gal)	\$ 531.35	x	=
Barricade 4FL (30 gal)	\$ 3,647.70	x	=	Reward® (2.5 gal)	\$ 201.80	x	=
Barricade 4FL (30 gal) Volume Discount ≥ 60 gal	\$ 3,341.40	x	=	Secure (0.5 gal)	\$ 309.08	x	=
Barricade 65WG (5 lb)	\$ 104.75	x	=	Secure (2.5 gal)	\$ 1,502.00	x	=
Barricade 65WG (5 lb) Volume Discount ≥ 320 lbs	\$ 89.45	x	=	Subdue Maxx® (1 gal)	\$ 531.31	x	=
Briskway® (1 gal)	\$ 1,343.61	x	=	Subdue Maxx LinkPak (10 gal)	\$ 5,180.30	x	=
Concert® II (2.5 gal)	\$ 201.80	x	=	Tenacity® (1 gal)	\$ 784.71	x	=
Concert II (2.5 gal) Volume Discount ≥ 75 gal	\$ 181.40	x	=	Tenacity (1 gal) Volume Discount ≥ 8 gal	\$ 706.03	x	=
Daconil Action™ (2.5 gal)	\$ 198.25	x	=	Trimmit 2SC (1 gal)	\$ 451.62	x	=
Daconil Action + Appear Multipak	\$ 321.86	x	=	Trimmit 2SC (2.5 gal)	\$ 1,034.55	x	=
Daconil Action + Banner Maxx II Multipak	\$ 357.62	x	=	Velista (22 oz)	\$ 209.22	x	=
Daconil Action + Heritage® Multipak	\$ 727.49	x	=	<b>Pallet Offers</b>			
Daconil Action + Heritage Action™ Multipak	\$ 741.80	x	=	A 2 Z Solution <sup>1</sup>	\$ 7,029.64	x	=
Daconil Ultrex® (5 lb)	\$ 53.65	x	=	ABW Solution <sup>2</sup>	\$ 9,527.82	x	=
Daconil Weatherstik® (2.5 gal)	\$ 155.85	x	=	All Season Solution <sup>3</sup>	\$ 10,421.85	x	=
Ference® (96 oz)	\$ 1,704.28	x	=	Classic Solution <sup>4</sup>	\$ 4,986.14	x	=
Headway® (1 gal)	\$ 426.07	x	=	Contact Solution <sup>5</sup>	\$ 9,910.98	x	=
Headway LinkPak (10 gal)	\$ 4,148.40	x	=	Fairway Action Solution <sup>6</sup>	\$ 21,885.89	x	=
Heritage Action™ (1 lb)	\$ 337.18	x	=	Fairway Protector Solution <sup>7</sup>	\$ 8,802.38	x	=
Heritage Action (6 lb)	\$ 2,023.08	x	=	Fairway Starter Solution <sup>8</sup>	\$ 11,852.30	x	=
Heritage Action + Secure® Multipak	\$ 1,468.26	x	=	Fairy Ring Solution <sup>9</sup>	\$ 7,857.26	x	=
Heritage Action + Velista® Multipak	\$ 1,494.83	x	=	Greens Contact Solution <sup>10</sup>	\$ 5,159.84	x	=
Heritage TL (1 gal)	\$ 520.08	x	=	Greens Systemic Solution <sup>11</sup>	\$ 7,693.78	x	=
Heritage TL LinkPak (10 gal)	\$ 5,078.10	x	=	Snow Mold Solution <sup>12</sup>	\$ 3,187.86	x	=
Heritage WDG (1 lb)	\$ 323.90	x	=	Warm Season Herbicide Solution <sup>13</sup>	\$ 3,366.67	x	=
Heritage WDG (6 lb)	\$ 1,943.40	x	=				
Instrata® (2.5 gal)	\$ 408.70	x	=				
Instrata (2.5 gal) Volume Discount ≥ 25 gal	\$ 347.40	x	=				

■ Spotlight Brand Points Bonus   
 ■ Acelepryn Brand Points Bonus  
■ Secure Brand Points Bonus   
 ■ Eligible for more than one bonus

### Scimitar GC is a Restricted Use Pesticide.

<sup>1</sup> A 2 Z Solution is a combination of separately registered products: Briskway, Daconil Action, Headway and Medallion Fungicides.

<sup>2</sup> ABW Solution is a combination of separately registered products: Acelepryn, Ference, Provaunt and Scimitar GC Insecticides.

<sup>3</sup> All Season Solution is a combination of separately registered products: Briskway, Daconil Action and Velista Fungicides; Monument Herbicide; Primo Maxx PGR.

<sup>4</sup> Classic Solution is a combination of separately registered products: Banner Maxx II and Heritage Action Fungicides; Primo Maxx PGR.

<sup>5</sup> Contact Solution is a combination of separately registered products: Daconil Action and Secure Fungicides.

<sup>6</sup> Fairway Action Solution is a combination of separately registered products: Banner Maxx II, Daconil Action, Heritage Action and Velista Fungicides; Primo Maxx PGR.

<sup>7</sup> Fairway Protector Solution is a combination of separately registered products: Acelepryn Insecticide and Secure Fungicide.

<sup>8</sup> Fairway Starter Solution is a combination of separately registered products: Banner Maxx II, Daconil Ultrex and Headway Fungicides; Primo Maxx PGR.

<sup>9</sup> Fairy Ring Solution is a combination of separately registered products: Briskway and Velista Fungicides and the Heritage Action + Velista Multipak.

<sup>10</sup> Greens Contact Solution is a combination of separately registered products: Appear, Daconil Action and Secure Fungicides.

<sup>11</sup> Greens Systemic Solution is a combination of separately registered products: Appear, Briskway and Velista Fungicides.

<sup>12</sup> Snow Mold Solution is a combination of separately registered products: Banner Maxx II and Concert II Fungicides.

<sup>13</sup> Warm Season Herbicide Solution is a combination of separately registered products: Barricade and Monument Herbicides.

## 2018 Syngenta GreenTrust 365 Golf and Sports Turf Program Worksheet—California

**Program Year:** October 1, 2017 through September 30, 2018

**Early Order Period:** October 1, 2017 through December 7, 2017

Qualifying Distributor Products (Package Size)	Rebate Redemption Value for 2018 (per pkg)		Number of Pkgs Purchased in Early Order Period	Qualifying Purchase Amount
Acelepryn G (25 lb)	\$ 89.66	X	=	
Advion® Fire Ant Bait (2 lb)	\$ 38.92	X	=	
Advion Fire Ant Bait (25 lb)	\$ 325.43	X	=	
Advion Insect Granule (25 lb)	\$ 73.06	X	=	
Award® II (25 lb)	\$ 332.07	X	=	
Caravan® G (30 lb)	\$ 63.76	X	=	
Endeavor® (6 x 2.5 oz)	\$ 175.33	X	=	
Fusilade® II (1 qt)	\$ 79.70	X	=	
Headway G (30 lb)	\$ 63.76	X	=	
Heritage G (30 lb)	\$ 63.76	X	=	
Meridian 0.33G (40 lb)	\$ 90.32	X	=	
Meridian 25WG (17 oz)	\$ 108.39	X	=	
Pennant Magnum® (1 gal)	\$ 232.45	X	=	
Pennant Magnum (30 gal)	\$ 5,419.36	X	=	
Princep® Liquid (2.5 gal)	\$ 50.81	X	=	
Provaunt (12 oz)	\$ 113.17	X	=	
Reward (1 gal)	\$ 104.93	X	=	
Scimitar® GC (1 qt)	\$ 171.55	X	=	
Subdue® GR (25 lb)	\$ 132.83	X	=	
Tenacity (8 oz)	\$ 69.07	X	=	

On-Fertilizer Products	Rebate Redemption Value (per lb of product)		Pounds of Product Purchased in Early Order Period	Early Order Period Purchase Amount
Fertilizer with Acelepryn loads < 0.058	\$ 0.29	X	=	
Fertilizer with Acelepryn loads < 0.067	\$ 0.34	X	=	
Fertilizer with Barricade loads < 0.30%	\$ 0.05	X	=	
Fertilizer with Barricade loads of 0.30% to < 0.40%	\$ 0.07	X	=	
Fertilizer with Barricade loads of 0.40% and higher	\$ 0.09	X	=	

Use the Rebate Calculator below to determine your potential GreenTrust 365 Rebate earned from your purchases of Qualifying Products made during the Early Order Period.

Your total planned Early Order Purchases of Qualifying Products

\$

The corresponding Rebate Percentage from the table on the GreenTrust 365 Golf and Sports Turf Program Form

X  %

Total potential Rebate from Early Order Purchases

\$

The GreenTrust 365 Program Worksheet is now automated. Maximize your purchasing power and save time with our easy-to-use calculators. Visit [GreenCastOnline.com/Calculator](http://GreenCastOnline.com/Calculator) and select the calculator type that works best for your early order planning.

Syngenta provides Program Worksheets and Rebate Calculators as tools for estimating rebates, but disclaims any warranty of accuracy or completeness of the conclusions derived from the same.

**Prices of Qualifying Agency Products include the California Mill Assessment. The California Mill Assessment is used in determining the Qualifying Purchase amount but is not used to calculate Rebate payments.**

**Payment Terms:**

End-user payments for purchases of Qualifying Agency Products made during the Early Order Period are due to Sales Agents by July 6, 2018. Prices and terms for Syngenta Qualifying Distributor Products are determined by the Syngenta Authorized Distributor/Retailer.

To achieve Volume Discount Pricing described herein, Minimum Purchase Quantities for applicable Qualifying Agency Products must be identified on one invoice and shipped to one location from one Syngenta Authorized Agent.

*Additional benefits of the Syngenta GreenTrust 365 Golf and Sports Turf Program are described at [GreenTrust365.com](http://GreenTrust365.com).*

For any questions, please call your Syngenta territory manager, Syngenta Authorized Distributor/Agent/Retailer, or the Syngenta Customer Center at 1-866-SYNGENT(A) (796-4368). For complete Program information, please visit [GreenTrust365.com](http://GreenTrust365.com).

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## 2018 Syngenta GreenTrust 365 Golf and Sports Turf Program—California

### PROGRAM ELIGIBILITY:

Golf courses and Sports Turf Managers located in the state of California, who purchase a minimum of \$5,000 worth of Qualifying Products during the Early Order Period (October 1, 2017 through December 7, 2017) (“Program Participants”) qualify for the GreenTrust® 365 Golf and Sports Turf Program. Qualifying Products are all products listed on the 2018 GreenTrust 365 Golf and Sports Turf Program Worksheet, when purchased from a Syngenta Authorized Distributor/Agent/Retailer.

### PROGRAM DETAILS:

#### GreenTrust 365 Rebate

Program Participants may earn a rebate on all of their purchases of Qualifying Products during the Program Year (October 1, 2017 through September 30, 2018). Program Participants’ yearlong rebate percentage is determined by the dollar value of Qualifying Products they purchase during the Early Order Period, as described in the chart below:

Dollar Value of Qualifying Products Purchased During the Early Order Period	Yearlong Rebate Percentage	GreenTrust Rewards Early Order Period Only			
		GreenTrust 365 Points	Spotlight Brand Points Bonus	Acelepryn® Brand Points Bonus	Secure® Brand Points Bonus
\$5,000 to < \$10,000	5%	3X October 1X November 1X December	Program Participants that purchase any combination of the Spotlight Brand products totaling at least \$3,500 during the Early Order Period are eligible to receive a one-time offer of <b>20,000 GreenTrust Rewards points</b> .	Program Participants that purchase at least 2 (two) or more gallons of Acelepryn or 1 (one) ABW Solution or 1 (one) Fairway Protector Solution during the Early Order Period are eligible to receive a one-time offer of <b>10,000 GreenTrust Rewards points</b> .	Program Participants that purchase any combination of Secure Brands totaling at least \$5,000 during the Early Order Period are eligible to receive a one-time offer of <b>10,000 GreenTrust Rewards points</b> .
\$10,000 to < \$20,000	6%				
\$20,000 to < \$40,000	7%				
\$40,000 to < \$70,000	8%				
\$70,000 to < \$100,000	9%				
\$100,000 +	10%				
<p>▶ The Fairway Protector Solution automatically Qualifies for both the Acelepryn Brand Points Bonus and the Secure Brand Points Bonus (20,000 Points).</p> <p>▶ Heritage Action + Secure Multipak is eligible for both the Spotlight Brand Points Bonus and the Secure Brand Points Bonus.</p> <p>▶ Products eligible for more than one of the above Bonuses are highlighted in orange on the Program Worksheet.</p>					

*Example:* If a Program Participant purchases Qualifying Products with a dollar value of \$35,000 during the Early Order Period, they will be eligible to earn a 7% rebate on those purchases and on all future purchases of Qualifying Products they make on or before September 30, 2018.

#### GreenTrust Rewards

Program Participants’ purchases of Qualifying Products during the Early Order Period are also eligible for GreenTrust Rewards.

- October 1, 2017 - October 31, 2017 - Three (3) Rewards points for each dollar spent.
- November 1, 2017 - December 7, 2017 - One (1) Rewards point for each dollar spent.
- Rewards points will be redeemable toward GCSAA credits or a variety of gift card options through an online catalog ([GreenTrust365.com/Rewards](http://GreenTrust365.com/Rewards)). Rewards points will expire on November 15, 2018.

Register for GreenTrust Rewards points at [GreenTrust365.com/Rewards](http://GreenTrust365.com/Rewards) on or before September 30, 2018. *GreenTrust 365 Program Participants that registered for GreenTrust Rewards points in the 2017 Program Year are already members and do not need to re-enroll for the 2018 Program Year.* Members may log on to the Rewards site after January 15, 2018 to view points.

#### Extended Terms: SummerPay

Program Participants also have access to SummerPay™ extended terms. SummerPay extended terms enable Program Participants to defer payment for purchases of Qualifying Agency Products made during the Early Order Period until the summer of 2018. Payment will be due on July 6, 2018.

#### GREENTRUST 365 PROGRAM TERMS:

- Rebates earned from purchases made during the Early Order Period will be paid by September 30, 2018. Rebates earned from purchases made after the Early Order Period through September 30, 2018 will be paid by November 30, 2018.
- Program Participants may redeem GreenTrust 365 Rebates for credit at a Syngenta Authorized Distributor/Agent/Retailer. This election can be made by May 31, 2018 at [GreenTrust365.com/Rebate](http://GreenTrust365.com/Rebate).
- Acelepryn and Barricade® brand herbicides on-fertilizer purchases will be included as Qualifying Products. Dollar values for such purchases will be calculated as described on the 2018 GreenTrust 365 Golf and Sports Turf Worksheet. Acelepryn and Barricade on-fertilizer purchases made from October 1, 2017 through May 31, 2018 count toward establishing the yearlong rebate percentage. Email or fax Acelepryn and Barricade on-fertilizer invoices by June 15, 2018 in order for such purchases to count toward establishing the GreenTrust 365 yearlong rebate percentage. Please email invoices to [Syngenta.Programs@Syngenta.com](mailto:Syngenta.Programs@Syngenta.com) or fax them to (800) 494-2634.
- Please refer to [GreenTrust365.com/terms](http://GreenTrust365.com/terms) for full Program terms and conditions.

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